

Expression of Interest for Design,Supply, Installation and Maintenance of Electronic Security System (IP Video Surveillance, Door Access etc.) for SGPGIMS, Lucknow

Sanjay Gandhi Postgraduate Institute of Medical Sciences, Lucknow is a tertiary care academic Medical Institution located in the Raibareli Road, Lucknow. The institute campus covers 560 acres land which is occupied with 868 bedded Hospital, academic buildings, convention centre, residential building, sports complex etc. A new hospital building is coming up in the campus and a Trauma Center is coming up in another location 2 kms away from the main campus. The institute now wish to strengthen it's security system by introducing modern electronic security system like IP based Video Surveillance, Door access and other related technologies. The project will be implemented in phase wise manner by covering the hospital area first followed by the Residential area and Campus perimeter. The whole network has to be built on the upcoming Hospital Information System Network which is based on 10 G capacity. The archival & storage components needs to be integrated with Hospital Data Center. The central monitoring of the Institute security network has to be worked out in suitable location and should be designed taking international standard. The system has to be Web based.

Expression of Interest is invited from reputed Firms having experience of providing enterprise electronic security solution to large organizations, preferably large institutions / hospitals having large campus. The scope of work with all applicable terms and conditions, related information and specified proforma to be filled in by the intending applicants which is available in the Institute Website (www.sgpgi.ac.in). The cost of EOI documents is Rs. 5,000/- (Rupees Five Thousand only) & is non-refundable. EOI document can be downloaded from the above mentioned website and the cost of EOI document must be enclosed in the form of Demand Draft in favour of Director, SGPGIMS, Lucknow

The last date of submission of the EOI document is 04.03.2010 up to 14.00 hrs. A Screening Committee approved by the competent authority will screen the applications. Only eligible agencies who are meeting the terms & conditions will be invited to present their Concept, design and plan of execution of the proposed solution along with Case Studies of their experience to a Competent Committee. The short listed agencies will be provided with RFP document. The interested firms are encouraged to visit the institute and understand more details on the needs and current hospital IT infrastructure. For the same Dr. Hemchandra, Chairman, Security Committee may be contacted at <hchandra55@yahoo.com> In case the last date of submission is declared a holiday, then the last date will be extended to the next working day.

The EOI shall be submitted in duplicate, in a sealed cover, super scribing “**Expression of Interest for Design,Supply, Installation and Maintenance of Electronic Security System (IP Video Surveillance, Door Access etc.) for SGPGIMS, Lucknow**”

The EOI should reach the office of **Dr. Hem Chandra, Chairman, Hospital Security Committee, Department of Hospital Administration SGPGIMS, Lucknow, PIN 226014.** The sealed cover must contain all information as sought in the above mentioned EOI documents proforma. Time mentioned in the notice is IST only. The EOI received without cost of EOI (in line of EOI downloaded from website) shall be summarily rejected. Director, SGPGIMS reserves the right to accept or reject any or all of the EOIs and close the invitation at any stage without assigning any reason whatsoever.

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Introduction: SGPGIMS, Raibareli road, Lucknow (UP). is planning to install IP based CCTV Surveillance and Access Control Systems at the institute's hospital premises and its campus. The systems requirements shall conform to;

CCTVs for perimeter surveillance, surveillance of entrances and exits to main and new campuses, administrative and academic blocks, laboratories, OT and ICU complex, car parks, OPD's alley's, major installations, residential areas, roads, hostels, library, server rooms, etc. The systems shall be exclusively IP based security system.

- System to issue photo / finger print based entry to staff, officers & photo id to patients and visitors.
- Card based locking system for doors of certain areas of the campus.
- System to issue photo identified gate passes to staff, officers & visitors.
- Any other information should be attached with specific need & justification

Prequalification Criteria:

1. The company should be in profit during the last three years. The Manufacturer/ Authorized Dealer of the Manufacturer can participate. The bidder should be in business of Electronic security products for at least 5 years. The bidder area of business in any of the preceding 2 years should comprise of CCTV surveillance & security business. Documentary proof required to certify execution of similar projects amounting to not less than TWO Crore for a single bid.
2. Tenderer must have base in India, Offices in India preferably in UP with full service backup. The Tenderer shall provide a small write-up regarding their experience and past performance, which should indicate about the use of products and systems from the manufacturer. The bidder shall attach the copy of proof of collaboration with their principal for a minimum of 3 year from the date of bid.
3. The products shall be manufactured by a firm whose quality system is in compliance with IS/ISO 9000/ EN 29001 quality system.
4. The Manufacturer shall provide FIVE years warranty for the entire products used in the solution. The bidder should have a 24x7 response mechanism for registering of the complaint calls. The details of the same should be submitted along with the application for tenders.
5. All CCTV products quoted must be UL approved (Underwriters Laboratories) / CE mark and in addition FCC approval.

Manufacturer Test certificate for camera with all accessories, DVR, Monitor shall be submitted by the manufacturer.

6. The CCTV equipments shall be from reputed manufacturer.
7. Technical Evaluation / Demonstration: The Tenderer, for technical Evaluation, when called upon to demonstrate the features and capability of the system shall put up a sample representative system with 3 types of camera including high speed domes each at two stations and monitoring/ controlling/ recording systems at the Central Control Station duly setting up a temporary network for the same. The system performance will be verified in all lighting situations.
8. The system should consist of following major components:
 - IP cameras
 - Door Access
 - Software.
 - Networking components.
 - Security Cards
9. The applicant should have past satisfactory experience in Supply, Erection, Testing and Commissioning of Surveillance System for any reputed organization for which the firm has to submit both work order copy as well as the completion certificate from the competent authority. Applicant has to submit the Work order and completion certificate copies for 5 works carried out with reputed organization in last 3 years. Each order value should not be less than TWO Crores.
10. Applicant shall furnish as a part of bid documents establishing the applicant's eligibility to supply the material. The applicant shall also submit documentary evidence in the form of literature, drawing & data on the goods offered. Evaluation will be done on the basis of the documents submitted along with the bid without any further reference to the applicant.
11. The applicant should submit the authorization Letter from the principles/ OEM whose products are proposed.
12. The products proposed by the applicant should be UL (Underwriters Laboratories Inc), CE ("European Conformity") and BIS (Bureau of Indian Standard) certified. The make of the products to conform to the institute's requirement and must be specified by the Company.
13. The Applicant should either be the original equipment manufacturer of the proposed system or a subsidiary company of a manufacturer company for such system or an authorized supplier / channel partner of a manufacturer, of the proposed system.
14. If the Applicant is authorized supplier of the equipment, he shall have back-to-back agreement with each of the equipment Manufacturer, so that direct support for maintenance, spares and upgrades is available for at least 5 years.

15. The Manufacturer of the equipment must have a sound and well documented Quality Framework. Applicant is permitted to submit a valid ISO certificate or equivalent for the manufacturer in support of this clause.
16. Training to be provided by Manufacturer to the users.
17. The institute reserves the right to visit Applicant / Manufacturer facilities to ascertain the above facts.

Selection Process:

1. The Institute will evaluate the EOI's and based on the criteria set forth will short list qualified applicants. Only the short listed applicants would then be invited to make a 20 minutes presentation on their capabilities and their proposed methodology for execution of this project.
2. Post presentation, the bid documents (RFP's) will be issued only to the short listed applicants. The applicants are expected to seek their clarifications, if any within 5 days of issue of bid documents. Once the required clarifications are issued, the applicants would be given 30 days time to submit their technical and commercial bids in prescribed formats. The techno-commercial score will be awarded after due evaluation of the proposals 70% for technical and 30% for commercial.

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Applicant's Profile

1. Name of the Applicant:
2. Date of incorporation:
3. Address of the Head Office:
4. Local Address:
5. Communication details of contact Official(s) (both Sales and Services):
Name

Phone Number / Mobile no. :

Fax Number:

E-mail:
6. Constitution of the Applicant:
7. Details of primary shareholders:
8. In case of Ltd Co. names of major share holders with percentage of holding:
9. Year of commencement of business:
10. Sales Tax Registration Number (along with latest sales tax clearance certificate):
11. Income Tax Registration Number (along with latest income tax clearance certificate):
12. Service Tax Registration Number (along with latest service tax clearance certificate):
13. No. of offices world wide and list thereof:
14. Associate Firms/Companies with details of activity and turnover:

15. Details of Key/ Senior Officials/ Directors/:
16. Authorized Signatory
Name:
Designation:
Qualification:
With the company since:
Line of experience/ expertise:
17. Key financial indicators (Pl. submit copies of audited
18. Profit & Loss statement, Balance sheet along with Auditor's Note):
Total Income::
Other Income:
Profit before Tax
Share Capital:
Capital and Reserve:
19. List of Clients whose work has been undertaken (proof of work order to be produced):
20. Name and address of Bankers (Enclose solvency certificate from the Bankers):
- 21 Any other information considered relevant:

I /we hereby confirm that all information, particulars, copies of certificates and testimonials in connection with my above mentioned empanelment of CCTV vendor, for supply, installation and maintenance of CCTV surveillance system are correct and genuine. I/ we, am /are, therefore liable to face the appropriate actions as deemed fit by the bank in the event of any of the information, particulars, copies of certificates and testimonial is not found correct / genuine or not attached as required documents.

Signature with seal of the
company/Firm

Place:
Date: